

---

Press Release September 16, 2020

## **Dutch residential mortgages: Partnership between DONNER & REUSCHEL and DMFCO offers new opportunities for institutional investors**

The Hague, Hamburg – German private bank DONNER & REUSCHEL and specialised Dutch asset manager DMFCO have launched a partnership to offer investments into Dutch residential mortgages originated by MUNT Hypotheken.

Since its creation in 2014 MUNT Hypotheken, as part of DMFCO, became one of the largest mortgage providers in the Netherlands with a monthly production of around € 500m. DMFCO is the partner of choice for both Dutch and foreign pension funds as well as life insurers. To date, DMFCO has raised over € 20bn in Dutch residential mortgage loan investments and continues its expansion to Germany and Austria with its partnership with DONNER & REUSCHEL.

DONNER & REUSCHEL will be the exclusive partner to distribute Dutch mortgage investments for institutional investors in Germany and Austria. With its recently established Structured Capital Markets Team, DONNER & REUSCHEL expands its product offering to insurance companies and pension funds looking for stable, long-term investments.

The Dutch mortgage market is currently worth €725bn with annual new mortgage production volume in excess of €100bn. Loss and arrears rates of Dutch mortgages have been among the lowest in Europe due to a solid legal and regulatory framework, while at the same time providing a higher yield than comparable bond investments.

Jeroen van Hessen, co-founder and Managing Partner of DMFCO, says: “DONNER & REUSCHEL’s professional expertise and in-depth knowledge are essential building blocks for DMFCO’s ambitions in Germany and Austria. Together we will provide investments tailored to the investors’ risk and return appetite.” Marcus Vitt, CEO of DONNER & REUSCHEL, says: “We are excited about the opportunity to cooperate with a specialised and strong partner such as DMFCO, allowing us to provide our valued institutional clients with high-quality investment products that provide stable returns from highly granular portfolios.”

### **About DMFCO**

DMFCO is a Dutch asset manager that offers investors direct access to the Dutch residential mortgage market through its dedicated mortgage label [MUNT Hypotheken](#). DMFCO’s clients are institutional investors with a long-term investment objective. DMFCO currently has commitments of over €20 billion, making it the largest mortgage manager for Dutch pension funds.

### **About DONNER & REUSCHEL**

Established in 1798, the private bank with headquarters in Hamburg and Munich is specialised in advisory and wealth management services for its private client base as well as entrepreneurs and real estate clients. It also provides a variety of products and services for institutional clients. The bank benefits from long term co-operations with strong partners and is part of the SIGNAL IDUNA Group.

---

For further information, please see [www.donner-reuschel.de](http://www.donner-reuschel.de)

Contact person                      DMFCO Asset Management  
Peter Verleun  
Institutional Sales

Bezuidenhoutseweg 16B  
2594 AV The Hague  
Tel.: +316 1293 4168  
E-mail: [verleun@dmfco.nl](mailto:verleun@dmfco.nl)